



## 中銀人壽簡介

### 銀行背景 多元服務

中銀人壽財富管理團隊是香港特有銀行背景的服務團隊，在集團的強大支持下，除人壽保險及財務策劃服務外，同時提供一站式銀行服務轉介，與客戶建立和維持深遠關係，提供方案滿足客戶的理財需要，也為業務上創造無限可能。

### 專業教學 邁步成功

財富管理是一門專業，如果想在這專業上得到發展與成就，其一不可少的是自身願意主動持續進修與學習，而公司在教學的安排與支持亦非常重要。中銀人壽設立了專業學習及發展組，致力為專業理財顧問安排實際及高效的學習活動，全面照顧大家在事業發展上不同階段的學習需要。

## 現誠邀勇於創新，敢於追夢的人才加盟我們的財富管理團隊

### 財富管理經理

提供優厚佣金及花紅，每月津貼可高達港幣5萬；配合公司全方位學習計劃及專屬獎賞，助你踏上百萬圓桌之路，並追尋自己的夢想。

#### 工作範圍

- 向客戶提供專業財富管理服務，當中包括保障、理財/退休策劃保險產品及/或強積金(如適用)；
- 提供團體保障及退休保險方案予公司客戶；
- 學習最新的金融管理和市場分析；
- 積極拓展潛在市場；
- 發展及管理專業財務策劃團隊

#### 職位要求

- 大專大學畢業 (歡迎國內及海外大學畢業生)
- 歡迎對金融業有濃厚興趣之應屆大專畢業生
- 誠實具責任心，認同團隊目標，具創業精神
- 良好人際溝通技巧及表達能力

#### 待遇及福利

- 首月無需業績要求，首月入職津貼可達HK\$15,000\*
- 每月津貼可高達港幣5萬\*
- 優厚佣金及花紅\*；
- 全方位學習計劃及在職專業訓練
- 豁免保險中介人牌照考試費
- 專屬榮譽及獎賞
- 良好晉升階梯，可發展成「個人專業」或「團隊專業」
- 表現出色者將獲邀出席海外業務會議
- 人壽保障及醫療福利。

**\*收入受業績及工作表現等因素影響，並非保證。**

有意者請聯絡將履歷電郵至 Mr. Pang Wai Yuen / [waiyuen\\_pang@wm-boclife.com.hk](mailto:waiyuen_pang@wm-boclife.com.hk) 。

重要資料：所有已收集之個人資料只會用於職位招聘用途。有關中銀人壽「個人資料收集聲明」詳情，可瀏覽中銀人壽網頁 [www.boclife.com.hk](http://www.boclife.com.hk)。

## BOC Life Background

### Banking Background with Diversified Services

The banking background of BOC Life wealth management team (tied agency) is unique in Hong Kong. In addition to life insurance and financial planning services, they offer one-stop referral for banking services allowing customers to manage their personal finances with ease.

### Professional Training. Road to Success

Wealth management is a professional expertise. To develop and achieve in this profession, proactive and continuous learning is inevitable. Training and support from the company is also crucial. BOC Life has established a professional learning and development team, providing practical and efficient learning activities for Financial Consultants.

**BOC Life is currently expanding the Wealth Management Team and seeking high-calibre candidates to join our team**

### Wealth Management Manager

#### Job Scope

- Provide professional wealth management services, including life protection, wealth management; retirement planning and/or MPF solution (if any) to individual customer;
- Provide group life protection and retirement planning to corporate customer;
- Continue to study the latest financial news and market analysis;
- Eager to explore potential market;
- Develop and manage professional wealth management team

#### Job Requirement

- Higher diploma or above or other equivalent qualifications (mainland and overseas graduates are welcome);
- Fresh graduate with strong interest in financial industry is also welcomed;
- With sense of honesty and responsibility, goal-oriented and entrepreneurial spirit;
- Good interpersonal and communication skills;

#### Remuneration and Benefit

- Monthly income in first month up to HK\$15,000 without any production requirement;
- Monthly income up to HK\$50,000\*;
- Attractive commission\* and bonus\*;
- Exclusive honors and award;
- Comprehensive training and support for licensing insurance qualifications;
- Overseas conferences exposure;
- Excellent career path from personal professional to management path;
- Medical and life protection.

*\*Income is commensurate with business and work performance, and is not guaranteed.*

Interested parties please email your resume to Mr. Pang Wai Yuen / [waiyuen\\_pang@wm-boclif.com.hk](mailto:waiyuen_pang@wm-boclif.com.hk) .

All personal data collected will only be used for recruitment purposes. Please visit BOC Life website [www.boclif.com.hk](http://www.boclif.com.hk) for details of the "Personal Information Collection Statement".